

THE LOTUS RANGE
PRICE LIST



UNITED KINGDOM
10.05.2018

THE LOTUS ELISE

PRICE LIST

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UNITED KINGDOM

Base price including VAT and excluding on the road costs[†]

Elise Sport 220	£39,900
Elise Sprint 220	£44,600
Elise Cup 250	£47,800
Elise Cup 260 - IVA Required	£59,500

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ELISE SPORT 220 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	£1,500
Full carpet	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed facia vents (Centre, LH & RH)	£300
Alcantara® sill covers	£200
Interior colour pack (Red, Yellow, Silver, Orange or Black)	£400

EXTERIOR AND BODY

Hard-top	£1,250
Metallic or signature paint	£825
Standard cast alloy wheels (16" front and 17" rear) - Black	NCO
Black Pack (rear transom, roll hoop cover, mirror plinths/pods & front access panel)	£400
Red Calipers	£350

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front mounted speakers	£400
Sound insulation	£350
Cruise control	£110

LIGHTWEIGHT AND PERFORMANCE

Lightweight black or silver forged alloy wheels (16" front and 17" rear)	£1,900
Sports Dampers	£500
Lightweight lithium-ion battery	£1,200
Polycarbonate backlight glass	£450
Titanium exhaust	£4,000
Two piece brake discs	£1,500
Carbon fibre hardtop	£3,000
Carbon fibre front access panel	£900
Carbon fibre tailgate	£1,600
Carbon fibre roll hoop cover	£1,000
Carbon fibre sports seats	£1,200
Carbon fibre sill covers	£1,200

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ELISE SPRINT 220 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack	£1,500
Leather Trim Pack	£1,500
Full carpet	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed facia vents	£300
Alcantara® sill covers	£200
Carbon fibre sill covers	£1,200

EXTERIOR AND BODY

Hard-top	£1,250
Metallic Blue, Metallic Grey & Old English White paint	£825
Carbon fibre hardtop	£3,000
Red Calipers	£350

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front mounted speakers	£400
Sound insulation	£350
Cruise control	£110

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£4,000
Two piece brake discs	£1,500

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ELISE CUP 250 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with red or yellow stitching)	£1,000
Tartan Trim Pack (seats and door panels in red or yellow)	£1,000
Full carpet	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® Trimmed Facia Vents (Centre, LH & RH)	£300
Alcantara® sill covers	£200
Interior Color Pack	£400

EXTERIOR AND BODY

Hardtop	£1,000
Metallic or signature paint	£825
Standard ultra lightweight forged alloy wheels (16" front and 17" rear) - Silver	NCO
Red Calipers	£350

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Bluetooth enabled stereo plus two front mounted speakers	£400
Sound insulation	£350
Cruise control	£110

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£4,000
Two piece brake discs	£1,500
Carbon Aero Pack (front splitter, rear wing, rear diffuser, side boards)	£3,400
Carbon Fibre Hardtop	£3,000
Carbon Fibre access panel	£900
Carbon Fibre tailgate	£1,600
Carbon Fibre roll hoop cover	£1,000
Carbon Fibre sill covers	£1,200

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ELISE CUP 260 OPTIONS - IVA REQUIRED

INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with red or yellow stitching)	£1,000
Tartan Trim Pack (seats and door panels in red or yellow)	£1,000
Full carpet	£350
Floor mats	£100
Alcantara® sill covers	£200

EXTERIOR AND BODY

Hardtop	£1,000
Metallic or signature paint	£825
Standard ultra lightweight forged alloy wheels (16" front and 17" rear) - Silver	NCO
Mud Flaps	£150

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Bluetooth enabled stereo plus two front mounted speakers	£400
Sound insulation	£350
Cruise control	£110

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£4,000
Carbon Fibre Hardtop	£3,000

THE LOTUS EXIGE

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Base price including VAT and excluding on the road costs[†]

Exige Sport 350 (Coupe & Roadster)	£59,600
Exige Sport 410 (Coupe & Roadster)	£85,600
Exige Cup 430	£100,600

EXIGE SPORT 350 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	£1,500
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	£1,500
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	£1,500
Full Carpets	£350
Floor mats	£100
Alcantara® steering wheel	£300
Alcantara® trimmed facia vents (Centre, LH &RH)	£300
Leather steering wheel	£300
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	£500

EXTERIOR AND BODY

Hard-top (Roadster only)	£1,250
Metallic or signature paint	£900
Standard cast alloy wheels (17" front and 18" rear) - Silver	NCO

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front mounted speakers	£400
Sound insulation	£500
Cruise control	£110

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EXIGE SPORT 350 OPTIONS

LIGHTWEIGHT AND PERFORMANCE

Lightweight satin black or silver forged alloy wheels (17" front and 18" rear)	£1,500
Two piece high performance brake discs	£1,500
Lightweight lithium-ion battery	£1,350
Titanium Exhaust	£5,500
Carbon Aero Pack (Coupe only - front splitter, rear wing, rear diffuser)	£4,000
Carbon fibre Hardtop (Coupe)	£3,000
Carbon fibre Hardtop (Roadster)	£3,000
Carbon fibre louvered tailgate	£1,600
Carbon fibre front access panel	£1,400
Carbon fibre sports seats	£1,200
Carbon fibre sill covers	£1,200

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EXIGE SPORT 410 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	£1,500
Leather Trimmed facia vents (Centre, LH &RH)	£300
Leather Trimmed Steering Wheel	£300
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	£500
Full carpet	£350
Floor mats	£100

EXTERIOR AND BODY

Hard-top (Roadster only)	£1,250
Metallic or signature paint	£900

COMFORT AND COMMUNICATION

Air conditioning	£1,250
Stereo plus two front mounted speakers	£400
Sound insulation	£500
Cruise control	£110

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£5,500
Carbon fibre hardtop (Coupe)	£3,000
Carbon fibre hardtop (Roadster)	£3,000
Carbon fibre Binnacle cover	£1,000
Carbon fibre sill covers	£1,200
Carbon fibre Barge Boards	£2,800
Carbon fibre Rear diffuser	£1,200
A Frame + Airbag Deletion (including Alcantara non-airbag steering wheel)	£2,600
Fire Extinguisher	£1,300
Exterior Engine Isolator	£1,300

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EXIGE CUP 430 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack	NCO
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	NCO
Interior Colour Pack (Red, Yellow, Silver, Orange or White)	£500
Full carpet	£350
Floor mats	£100

COMFORT AND COMMUNICATION

Air Conditioning	£1,250
Stereo plus two front mounted speakers	£400
Sound Insulation	£550
Cruise Control	£110

EXTERIOR AND BODY

Metallic or Signature Paint	£900
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LIGHTWEIGHT AND PERFORMANCE

Airbag Deletion including A-frame	£2,600
Fire Extinguisher	£1,300
Battery Isolator	£1,300
Standard Battery	NCO

THE LOTUS EVORA

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Base price including VAT and excluding on the road costs[†]

Evora 400 (2+0 or 2+2)	£75,100
Evora GT410 Sport (2+0) or (2+2 when specified with Sparco Seats and Evora 400/GT430 Forged wheels)	£85,900

EVORA 400 OPTIONS

TRANSMISSION

Automatic	£2,000
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INTERIOR AND TRIM

Alcantara® Trim Pack (black or red with silver stitching)	£2,500
Leather Trim Pack (black or red with silver stitching, tan with tan stitching)	£2,500
Full Alcantara® steering wheel (black)	£300

EXTERIOR AND BODY

Black Pack	£1,500
Metallic or signature paint	£1,200

COMFORT AND COMMUNICATION

Cruise control	£300
Premium infotainment head unit (7" Display compatible with Apple CarPlay & Android Auto)	£1,000
Sub-woofer and amplifier	£400
Centre console cup holder	£110
Air conditioning delete	NCO

LIGHTWEIGHT AND PERFORMANCE

Gloss black or silver forged 10 spoke alloy wheels (19" front and 20" rear)	£2,000
Lightweight lithium-ion battery	£1,350
Titanium exhaust	£5,500
Carbon fibre front access panel	£800
Carbon fibre front splitter section	£1,000
Carbon fibre rear diffuser finisher	£800
Carbon fibre roof	£2,500

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EVORA GT410 SPORT OPTIONS

TRANSMISSION

Automatic Gearbox	£2,000
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INTERIOR AND TRIM

2+2 Seating Configuration (Must be specified with Sparco Seats option & Evora 400/GT430 forged wheels option)	NCO
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Leather Interior Trim Pack	NCO
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Full Alcantara® steering wheel (black with red strip or red with black strip)	£300
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Sparco Seats (Red or Yellow Stitching)	£3,500
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Interior colour pack (Red or Yellow)	£500
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EXTERIOR AND BODY

Mud flaps	£150
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Metallic or signature paint	£1,200
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Carbon Fibre rear diffuser surround	£1,000
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COMFORT AND COMMUNICATION

Air conditioning	£1,500
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Premium Infotainment Head unit (7" inc Apple CarPlay & Android Auto)	£2,000
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Cruise control	£300
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Sub-woofer and amplifier	£400
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Sound insulation pack	£250
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Centre console cup holder	£110
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LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	£5,500
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Track Pack: Ohlins® TTX two-way adjustable dampers)	£5,500
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Evora GT430 Forged wheels with 235/285 Cup 2 Tyres in Black)	£2,000
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Evora GT430 forged wheels in Black (Machined)	£2,900
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Evora 400 Forged wheels with 235/285 PS4s tyres in Silver or Black	NCO
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Touring Pack: Bilstein® non-adjustable dampers and Michelin Pilot Sport 4s Tyres (Must be specified with Forged Evora 400 Wheels)	NCO
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Base price including VAT and excluding on the road costs[†]

Evora GT430 Sport	£104,500
Evora GT430	£112,500

EVORA GT430 & GT430 SPORT OPTIONS

TRANSMISSION

Automatic Gearbox	£2,000
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INTERIOR AND TRIM

Alcantara® Trim Pack	NCO
Leather Trim Pack	NCO
Red Alcantara® steering wheel	£500
Cup Holder	£120

EXTERIOR AND BODY

Metallic or signature paint	£1,200
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COMFORT AND COMMUNICATION

Premium Infotainment Head unit (7" inc Apple CarPlay & Android Auto)	£2,000
Air Conditioning	£1,500
Sound insulation Pack	£500
Sparco Seats (unique stitching and materials)	£3,500
Sub-woofer and Amplifier	£400

LIGHTWEIGHT AND PERFORMANCE

Black machined rim forged wheels (linked to spoiler uprights and mirror caps)	£900
Red forged wheels (linked to spoiler uprights and mirror caps)	£900
10.5J Rear wheels with 295/30/R20 tyres (GT430 Sport option only, Standard on GT430)	£2,000

THE LOTUS 3-ELEVEN

PRICE LIST

10.05.2018

UNITED KINGDOM

Base price including VAT and excluding on the road costs[†]

3-Eleven 430 (UK IVA Option where markets allow)	£102,000
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3-ELEVEN OPTIONS

INTERIOR AND TRIM

Removable Steering Wheel	£650
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EXTERIOR AND BODY

Carbon Tonneau	£2,000
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Metallic or signature paint	£900
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Colour Scheme 1 - Red and Silver	£4,000
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Colour Scheme 2 - Blue and Silver	£4,000
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Colour Scheme 3 - Green and Yellow	£4,000
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Colour Scheme 4 - Black and Gold	£4,000
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LIGHTWEIGHT AND PERFORMANCE

Carbon passenger seat and 3 point harness	£1,000
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Carbon driver and passenger seat with 4 point harness	£2,000
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Fire extinguisher and Battery Isolator	£2,500
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Ohlins 2-way adjustable dampers	£2,500
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Adjustable anti-roll bars	£1,000
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Titanium Exhaust	£5,500
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Road to Track logger and GPS unit	£1,500
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Pro-Software Upgrade	£1,300
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UNITED KINGDOM

For further information on the Lotus range, to find your nearest dealer or to arrange a test drive, please visit our website **LOTUSCARS.COM**

†Prices include VAT, please visit your local, official Lotus dealer for further information. Vehicle prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 10 th of May 2018. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.